

US Business news

Legal Elite Awards 2020

CPD MEMBER
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Best Full-Service Personal Injury Law Firm - Palm Beach County

Navigating the maze of the United States judicial system can sometimes be difficult, especially for those with no prior experience. Fortunately, one Florida firm brings years of experience to every case, handling everything from airplane accidents to asset protection: Ged Lawyers. To find out what makes the firm the Best Full-Service Personal Injury Law Firm in Palm Beach County, we took a closer look.

GED LAWYERS, LLP
ATTORNEYS AT LAW



Best in Legal Equity Protection Consulting – Florida

Ripol Alliance Global Wealth Strategies specializes in the development of the wealth planning of their ultra-high net worth clients, in order to preserve the wealth more efficiently under the tax, succession and operating point of view.

Based in Florida, Ripol Alliance major competitive advantages is the formulation of strategies to strengthen and enhance, continuously and constantly, the assets accumulated by the past generations. Therefore, the team makes it possible to ensure that the family legacy will be passed from generation to generation, in increasingly solid foundations.

The team at Ripol Alliance is actively dedicated to the specific financial management of their clients, seeking independently the best financial investment options within the concepts of diversification and allocation, according to the investment profile of each client. For such purpose, they have a varied portfolio of financial institutions with which they operate, enlarging the range of options, according to each specific requirement and objective.

As well as this, Ripol Alliance Legal performs analysis of the aspects related to wealth management and maintenance, including relevant factors such as the residence, for legal purposes, of the equity holders, as well as the place where their businesses are based. From there, they can carry out a critical evaluation of the set of legal risks to which the several assets included in the total wealth balance sheet are exposed and how they can be protected, both individually and as a whole.

Ripol Alliance is a Multi-Family office and a multidisciplinary provider of solutions and services dedicated to the wealth management of its clients. They cover both the financial assets and those that symbolize the beliefs and the social values of families.

Ripol Alliance is focused on the wide concept of wealth, in which they include financial and real estate assets, in addition to operating companies. The firm offers proper solutions that include wealth planning and financial management, wealth legal strategies and

development of new business opportunities to their clients; including in the social area. In addition to this, the firm also specializes in the creation of foundations or institutes, through which it is possible to fund causes that may leave a legacy for the whole society.

It is exactly this multitude of tools and holistic view of the needs of their clients that distinguishes Ripol Alliance from the other players existing in the market. Their skills and expertise put them in the status of a true One-Stop-Shop Multi-Family Office.

Ripol Alliance is the practical result of the development of a long-term strategy by its shareholders. Professionals who have accumulated extensive experience in several segments and, therefore, are capable to understand and meet the demands of the clients in services of legal nature, wealth nature, financial and banking management. The primary objective the company has is the relentless pursuit of results for their clients. Ripol Alliance is leading a paradigm shift within the industry, one which leads the asset management to a new era.

The company has identified a significant growth of family offices and also independent asset managers comparing to the old Private Banking model. It is clear that the level of services, mainly the nature of the personalized services, that can be provided by Family Offices focused on effective and efficient results to their clients, has led to a change in the global financial industry.

Although regulations are essentially the same as the ones applied to banks, the fact that Family Offices can be more independent when seeking the best financial products and results to their clients provides a significant advantage for the business model that they operate.

The most significant challenge to Ripol Alliance is to manage the effect of multiple international scenarios interactions - from the

legal to the economic point of view - to avoid any negative impacts on clients, their families and their wealth.

The company has a direct relationship with the Brazilian Law Firm Ronaldo Martins & Advogados, which is part of the Business Group and provides the Legal Curatorship of all legal services offered to their clients, taking into account that their client basis is essentially Brazilian Investors and Entrepreneurs. In addition to this, they have also established a multi-jurisdictional approach with operations in Brazil and in the USA, bringing to its clients' reality a different view of the global scenario and opportunities. Ripol Alliance uses this partnership to help pioneer new technological innovations within the sector, so they can remain at the forefront of a business world which is constantly changing.

The company also promotes highly cost-efficient relationships with some banking players on the market through which they are able to provide very solid financial platforms to their clients. This approach provides access to multiple financial products and solutions for their clients' needs and trustful financial custody safe harbors to their operation on the direct benefit of their clients.

The most outstanding selling point for Ripol Alliance is definitely the offer of a multi-jurisdictional horizon on their discussions and approach through their operations based in Brazil and the USA. This is in addition to the highly technical team of multi-functional professionals basically covering all the needs of their clients, which is something unique.

In addition to the above, the integration of both the legal practice and wealth management under one big business group, not only facilitates the understanding of each client profile and their needs, but also shortens the communication process and transforms the positions developed to each client on highly positive and efficient results.

In the globalized marketplace, Ripol Alliance works to break the normal standards of the knowledge, demystifying the wealth and succession planning and wealth management. The company aims at increasing corporate productivity and making the individual expertise of each of their professionals accessible to all levels of the company.

The wealth and succession planning and wealth management services of Ripol Alliance comply with and follow rigid rules - both ethical and moral - in the formulation and guidance of their professional procedures. Their aim is not exposing their clients to risks and contingencies that may, either directly or indirectly, affect their wealth.

For the achievement of these goals, the most important assets available to Ripol Alliance are the intellectual capital represented by the team of partners, employees and of their clients. These are the most important assets of the business and it requires permanent investment: the first with constant training to achieve competence in the know-how; second to provide the highest level of excellence of their practices in the business.

Thus, Ripol Alliance focus on their clients and adopts clear strategic guidance to add value in the conduction of the businesses of the company and in the search for results in the offering of wealth and succession planning added with the wealth management, which cannot be considered as an end in themselves, but tools and means to achieve the final result of every corporate business: the profit with social responsibility through the involvement of constantly motivated employees.

Looking ahead to what the future holds for the company, Ripol Alliance expects to expand its operations to Brazil to be able to be even closer to clients regarding their wealth management of local assets based in Brazil. Lastly, it will also be solidifying the integration of legal practice with wealth management, in order to guarantee the most efficient and holistic approach in terms of risk management for their clients.

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RODRIGO ALONSO MARTINS

Ripol Alliance Global Wealth Strategies

July 2020

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